

Dr. Stefan Seifert – Curriculum Vitae

University of Göttingen

Agriculture and Food Business Management

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Current Positions

- 04/2022- **Georg-August-Universität Göttingen, Germany**
Post-doc, Department of Agricultural Economics and Rural Development
Agriculture and Food Business Management Group (Prof. Dr. S. Hüttel)
- 01/2022- **Rheinische Friedrichs-Wilhelms-Universität Bonn, Germany**
Member of the DFG Collaborative Research Center DETECT (DFG CRC 1502)
“Regional Climate Change: The Role and Land Use and Water Management”

Professional Experience

- 2017-2024 **NHH Norwegian School of Economics, Bergen, Norway**
Lecturer for efficiency and productivity analysis
- 2017-2022 **Rheinische Friedrichs-Wilhelms-Universität Bonn, Germany**
Post-doc, Chair of Production Economics (Prof. Dr. S. Hüttel)
- 2018-2021 **German Institute for Economic Research, DIW Berlin, Germany**
Visiting fellow, Department: Firms and Markets
- 2017 **German Institute for Economic Research, DIW Berlin, Germany**
Post-doc, Department: Energy, Transportation, Environment
- 2017 **Technical University of Berlin, Germany**
Lecturer, Chair of Econometrics and Business Statistics (Prof. A. Werwatz)
- 2017 **University of Potsdam, Germany**
Lecturer, Chair for Economic Policy (Prof. Dr. A. Neumann)
- 2012–2016 **German Institute for Economic Research, DIW Berlin, Germany**
Research Associate and PhD Student, Department: Firms and Markets
- 2015 **NHH Norwegian School of Economics, Bergen, Norway**
Guest researcher, Department for Business and Management Science
- 2010–2011 **German Institute for Economic Research, DIW Berlin, Germany**
Research assistant, Department: Innovation, Manufacturing, Service
- 2008–2010 **Dresden University of Technology, Germany**
Research assistant, Energy Economics and Public Sector Management (Prof. Dr. C. v. Hirschhausen), Institute for Applied Public Finances and Fiscal Policy (Prof. Dr. H. Seitz)

Education

2017	Technical University Berlin, PhD in Economics (Dr. rer. oec.), <i>summa cum laude</i> Title: “Efficiency and Productivity in Electricity Generation and Distribution” Supervisor: Prof. Dr. C. v. Hirschhausen (TU Berlin) Committee: Prof. E. Bjørndal (NHH Bergen), Prof. Dr. A. Cullmann (TU Berlin), Prof. Dr. G. Meran (TU Berlin)
2013-2017	PhD Student at the DIW Graduate Center and TU Berlin, Germany
2011-2017	DIW Graduate Center, Berlin, Germany
2005-2010	Dresden University of Technology, Diploma in Economics (Dipl.Vw., <i>sehr gut</i>)
2007-2008	ESC Rennes, BSc programme International Business, Rennes, France
2004	Abitur, Gymnasium Dresden-Klotzsche, Dresden, Germany

Publications 2020-2025

Publications in Refereed Journals

1. Isenhardt, L., Seifert, S., Wiltfang, T., Hüttel, S. (2025) “The Costs of Farmland Fragmentation: Evidence from Farmland Transactions in Eastern Germany”, Forthcoming, *German Journal of Agricultural Economics*.
2. Seifert, S., Hüttel, S., Werwatz, A. (2025) “Organic cultivation and farmland prices: Does certification matter?”, Forthcoming, *European Review of Agricultural Economics*.
3. Leonhardt, H., Wesemeyer, M., Eder, A., Frankenfeld, F., Schaak, H., Seifert, S., Wolff, S. (2024) “Use cases and scientific potential of land use data from the EU’s Integrated Administration and Control System: A systematic mapping review”, *Ecological Indicators* 167, 112709.
4. Burchfield, E., Ferro, M., Hüttel, S., Lakes, T., Leonhardt, H., Niedermayr, A., Rissing, A., Seifert, S., Wesemeyer, M. (2024) “Towards comparative analysis of agricultural land systems in the EU and US: Data and research agenda”, *Land Use Policy* 147, 107371.
5. Seifert, S., Wolff, S., Hüttel, S. (2024). “Eco-efficiency in the agricultural landscape of North Rhine-Westphalia, Germany”, *Agricultural Systems* 220, 104062.
6. Seifert, S., Hüttel, S. (2023) “Is there a risk of a winner’s curse in farmland auctions?”, *European Review of Agricultural Economics* 50(3), 1140-1177.
7. Humpesch, M., Seifert, S., Balmann, A., Hüttel, S. (2023) “How does tenancy affect farmland prices? Effects of lease status, lease term and buyer type”, *Agricultural Finance Review* 83(2), 242-263.
8. Isenhardt, L., Seifert, S., Hüttel, S. (2023) “Tenant favoritism and right of first refusals in farmland auctions: competition and price effects”, *Land Economics* 99(2), 302-324.
9. Seifert, S., Kahle, C., Hüttel, S. (2021) “Price dispersion in thin farmland markets: What is the role of asymmetric information?”, *American Journal of Agricultural Economics* 103(4), 1545-1568.
10. Balmann, A., Graubner, M., Müller, D., Hüttel, S., Seifert, S., Odening, M., Plogmann, J., Ritter, M. (2021) “Market Power in Agricultural Land Markets: Concepts and Empirical Challenges”, *German Journal of Agricultural Economics* 70(4), 213-235.
11. Uehleke, R., Seifert, S., Hüttel, S. (2021) “Do Animal Welfare Schemes Promote Better Animal Health? An Empirical Investigation of German Pork Production”, *Livestock Science*, 247, 104481.
12. Witzke, K.v., Filler, G., Odening, M., Seifert, S., Hüttel, S., Uehleke, R. (2020) “Auktionen als Transaktionsform für landwirtschaftlichen Boden ”, *Berichte über Landwirtschaft* 98(2), 1-34.
13. Ritter, M., Hüttel, S., Odening, M., Seifert, S. (2020) “Revisiting the relationship between land price and parcel size”, *Land Use Policy* 97, 104771.

Policy Reports and Other Publications

13. Janze, C., Hüttel, S., Seifert, S., Schukat, S., Michels, M., Isenhardt, L., Langer, G., Teuber, R., Efken, J. (2025) “Konjunkturbarometer Agribusiness in Deutschland 2025”, Ernst & Young Wirtschaftsprüfung (in press).
14. Seifert, S., Balmann, A., Mußhoff, O., Odening, M., Seifert, S. (2024) “Was bestimmt die landwirtschaftlichen Bodenpreise in Deutschland? Ergebnisse empirischer Analysen der Kaufpreissammlungen”, FORLand Policy Brief 06(2024) Special Management Edition.
15. Janze, C., Hüttel, S., Seifert, S., Schukat, S., Michels, M., Isenhardt, L., Langer, G., Hess, S., Schünemann, F., Teuber, R., Efken, J. (2024) “Konjunkturbarometer Agribusiness in Deutschland 2024”, Ernst & Young Wirtschaftsprüfung.
16. Hüttel, S., Seifert, S., Schöndube, A. (2023) “Kaufpreisanalyse für Ackerland in Sachsen-Anhalt mittels hedonischer Regression”, LSA Verm 29(2), 105-116.
17. Janze, C., Schmidt, S., Laux, S., v. Plettenberg, L., Uehleke, R., Seifert, S., Schukat, S., Mohrmann, S., Isenhardt, L., Langer, G. (2023) “Konjunkturbarometer Agribusiness in Deutschland 2023”, Ernst & Young Wirtschaftsprüfung.
18. Balmann, A., Demoustier, J., Grau, A., Graubner, M., Hüttel, S., Kahle, C., Müller, D., Odening, M., Plogmann, J., Ritter, M., Seifert, S. (2021): “Marktmacht in landwirtschaftlichen Bodenmärkten – Bedeutung, Messung, Abgrenzung”, Technical report, BLE and Ministry for Food and Agriculture.
19. Hüttel, S., Seifert, S., Uehleke, R., Odening, M., Filler, G., von Witzke, K., Graubner, M., Balmann, A. (2020) “Preisbildung bei Auktionen auf dem Bodenmarkt: Analyse der Unterschiede zwischen Landwirten und Nichtlandwirten”, Technical report, BLE Entscheidungshilfe 2818HS001.

Data and Software

20. Seifert, S., Isenhardt, L.; Hüttel, S. (2025), “Replication Data for: Corrigendum: Farmland values and bidder behaviour in first-price land auctions”, GRO.data, V2. <https://doi.org/10.25625/T5B2FT>.
21. Seifert, S., Wolff, S., Hüttel, S. (2024) “Replication Data for: Eco-efficiency in the agricultural landscape of North Rhine-Westphalia, Germany”, GRO.data V2. <https://doi.org/10.25625/VAVBP9>.
22. Seifert, S., Hüttel, S., Schöndube, A. (2024) “Replication Data for: Bodenrichtwertermittlung mittels hedonischer Regression”, GRO.data V1. <https://doi.org/10.25625/GAIK43>.
23. Isenhardt, L., Seifert, S., Hüttel, S. (2024) “Replication Data for: Tenant Favoritism and Right of First Refusals in Farmland Auctions: Competition and Price Effects”, GRO.data V2. <https://doi.org/10.25625/AWZCSF>.
24. Seifert, S. (2020) Function to estimate stochastic non-smooth envelopment of data (StoNED) in the R-package *Benchmarking* for efficiency analysis by P. Bogetoft and L. Otto. <https://doi.org/10.32614/CRAN.package.Benchmarking>.

Working Papers and Conference Proceedings

- Seifert, S., Wolff, S., Hüttel, S. (2024) “Eco-Efficiency of Agricultural Landscapes – Insights from North Rhine-Westphalia, Germany”, GeWiSoLa Annual Meeting 2023, Conference Paper.

- Hartig, M., Seifert, S., Haunert, J.-H., Hüttel, S. (2024) “Improving Geographical Accuracy of Agricultural Data: A Probabilistic Spatial Downscaling Approach”, *Schriften der Gesellschaft für Wirtschafts- und Sozialwissenschaften des Landbaues e.V.*, Bd. 59, 325-327.
- Isenhardt, L. , S. Seifert, S. Wolff, T. Lakes, A. Werwatz, M. Graubner, Hüttel, S. (2023) “Renewable Energy Policy Effects and Farmland Markets – The German Perspective”. *Schriften der Gesellschaft für Wirtschafts- und Sozialwissenschaften des Landbaues e.V.*, Bd. 58, 479-481.
- Seifert, S., Hüttel, S., Werwatz, A. (2023) “Organic cultivation and farmland prices: Does certification matter?”, *FORLand Working Paper 28*.
- Humpesch, M., Seifert, S., Balman, A., Hüttel, S. (2023) “How does Tenancy Affect Farmland Prices? Effects of Lease Status, Lease Term, and Buyer Type”, *Schriften der Gesellschaft für Wirtschafts- und Sozialwissenschaften des Landbaues e.V.*, Bd. 58, 433-445.
- Seifert, S., Hüttel, S. (2020) “Common values and unobserved heterogeneity in farmland auctions in Germany”, *FORLand Working Paper 21*, 2020.
- Uehleke, R., Seifert, S., Hüttel, S. (2020) “Animal welfare and production efficiency in German pork production”, *Conference Papers for the 94th Annual Conference of the AES*.

Research Grants

2022-2026	DFG CRC 1502: DETECT – Regional Climate Change: Disentangling the Role of Land Use and Water Management, Principle investigator in project A05 <i>Representation of adaptation: the on-farm perspective</i> with S. Hüttel Further information: https://sfb1502.de/
2020-2026	DFG FOR 2569: FORLand – Agricultural Land Markets – Efficiency and Regulation, Principle investigator in subproject 4: <i>Is regulation of agricultural land markets warranted? - A microstructural investigation</i> with S. Hüttel and A. Werwatz Funding: 356,130 EUR Further information: https://www.forland.hu-berlin.de
2022-2025	EU COST Action CA20131 – Efficient Justice for All: Improving Court Efficiency through EU Benchmarking Further information: https://www.cost.eu/actions/CA20131/
2019	AukLand – Price formation in land market auctions: Analysis of differences between farmers and non-agricultural investors, Federal Ministry of Food and Agriculture, applicant and research associate
2015	German-Norwegian Scholarship Programme in Energy Sciences, E.ON Stipendienfonds research grant, applicant and research associate, 5,000 EUR.

Other Policy and Research Projects

2018-2024	Scientific advice to the expert committee for land market valuation Saxony-Anhalt (Gutachterausschuss für Grundstückswerte) for the bi-annual land market report
2020-2022	Transform2Bio – Integrated Transformation Processes and Their Regional Implementations: Structural Change from Fossil Economy to Bioeconomy, BioSC, Research associate
2018-2020	FORLand – Agricultural Land Markets – Efficiency and Regulation, DFG FOR 2569, Research associate
2012–2018	KOMIED – Municipal infrastructure companies against the background of energy policy and demographic change, Leibniz Association SAW-2013-DIW-5, Research associate
2017	SET-Nav – Navigating the Roadmap for Clean, Secure and Efficient Energy Innovation, EU Horizon 2020 for 2016–2019, Research associate
2010–2012	GRASP – Growth and Sustainability Policies for Europe, EU EC 7th Framework programme for research, Research associate

Awards and Scholarships

2025	Teaching stipend for "AI use in Teaching" awarded by the Faculty of Agricultural Economics, University of Göttingen
2025	Stipend by the Landwirtschaftlicher Rentenverein for Master's Thesis of Marten Purwins (co-supervised by Lars Isenhardt)
2024	GeWiSoLa Best Paper Award for "Parcel or Bundle? On the Effects of Transaction Composition on Farmland Prices"
2021	GeWiSoLa Best Paper Award for "On the price effect of a right-of-first-refusal in farmland auctions"
2020	AAWE Award of Excellence by the American Association of Wine Economists
2017	Christophe Baron Prize of the American Association of Wine Economists
2016	Research Scholarship of the American Association of Wine Economists TU Berlin TU-DOC conference grant "Empirical Methods in Energy Economics"
2015	E.ON Stipendienfonds research grant for collaboration with NHH Bergen, Norway DAAD PROMOS travel grant for summer school "Theory and Practice of Efficiency and Productivity Measurement"
2011–2016	DIW Graduate Center PhD scholarship